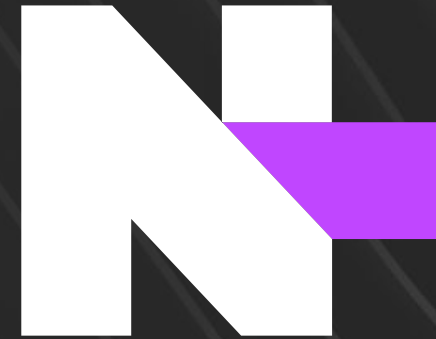


Forward Together: IP Deck

Matteo Brusco

Distributor Sales Manager Italy & Spain



N-ABLE™

This content may contain forward-looking statements regarding future product plans and development efforts. N-able considers various features and functionality prior to any final generally available release. Information regarding future features and functionality is not and should not be interpreted as a commitment from N-able that it will deliver any specific feature or functionality in the future or, if it delivers such feature or functionality, any time frame when that feature or functionality will be delivered. All information is based upon current product interests, and product plans and priorities can change at any time. N-able undertakes no obligation to update any forward-looking statements regarding future product plans and development efforts if product plans or priorities change.

Perchè N-able?



N-ABLE™

Our mission is to
empower MSPs

La Tecnologia su cui costruire il vostro business.

Un set di risorse di livello mondiale, best practice aziendali e un'organizzazione che capisce le vostre esigenze, sostenute da un supporto gratuito erogato dai nostri Distributori Autorizzati.

Un partner che:

- ✓ lavora ogni giorno per guadagnarsi la vostra fiducia
- ✓ E' focalizzato sul vostro successo
- ✓ E' secure by design
- ✓ È quotata in borsa come NABL



2021 CRN
ARC Award
Best in Class,
MSP Platforms



Pionieri nel settore MSP. Affidabili in tutto il mondo da 20 anni.

25,000 + MSPs

500,000+ SMEs

7,000,000+ Endpoints

Sfide che attendono l'industria

SME Business Challenges

MSP Challenges

The N-able Program

- Dipendenza dall'IT

- Rimedio automatico e risposta pronta

- Avvisi in Dashboard e controllo remoto

- Infrastruttura Hybrid

- Monitoraggio ampio da unica piattaforma

- Piattaforma di monitoraggio avanzata

- Minacce informatiche crescenti

- Ambienti Sicuri

- Sicurezza a più livelli

- Alto costo dell'IT

- Commoditization pressure

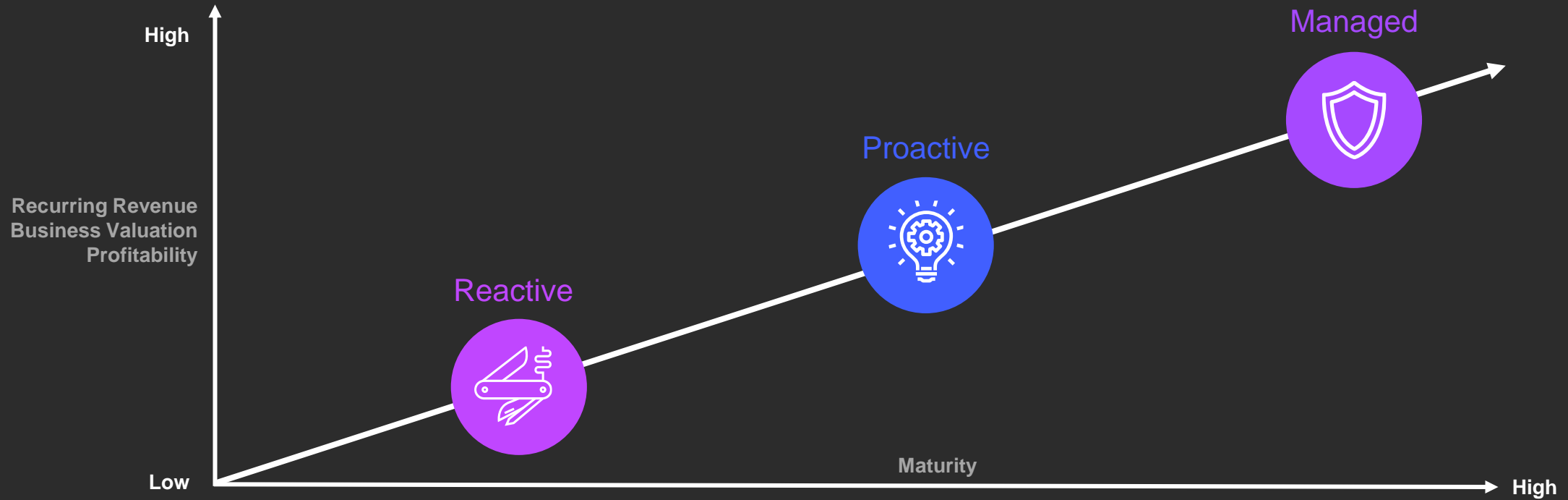
- Programmi di Automazione ed efficienza

- Lavoratori Hybrid

- Proteggere e gestire

- Monitoraggio remoto, controllo remoto e gestione del rischio

N-able ti aiuta a crescere



	REACTIVE	PROACTIVE	MANAGED
Gross Profit (%)	50	50 – 75	> 75
Utilization Rate (%)	50	70	90
Operating Income (%)	1 – 5	5 – 10	10 – 20
Business Valuation	.30	1.5	1.5 – 2.8

The Power of N-able

Architectural Advantages



Multi-tenant



Secure by Design



Built for Automation



Optimized for Ecosystem

Remote Monitoring and Management



SaaS



Self-managed

Security



Password and Documentation Management



Endpoint Protection



Patch Management



Web Protection and Content Filtering



Mail Protection and Archiving



Risk Intelligence

Data Protection



Backup, Recovery, and Disaster Recovery

Business Support



Partner Success Team



Support Team
24/7/365



Onboarding



Head Nerds



MSP Institute



MarketBuilder



Professional Services

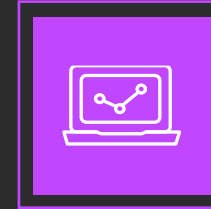
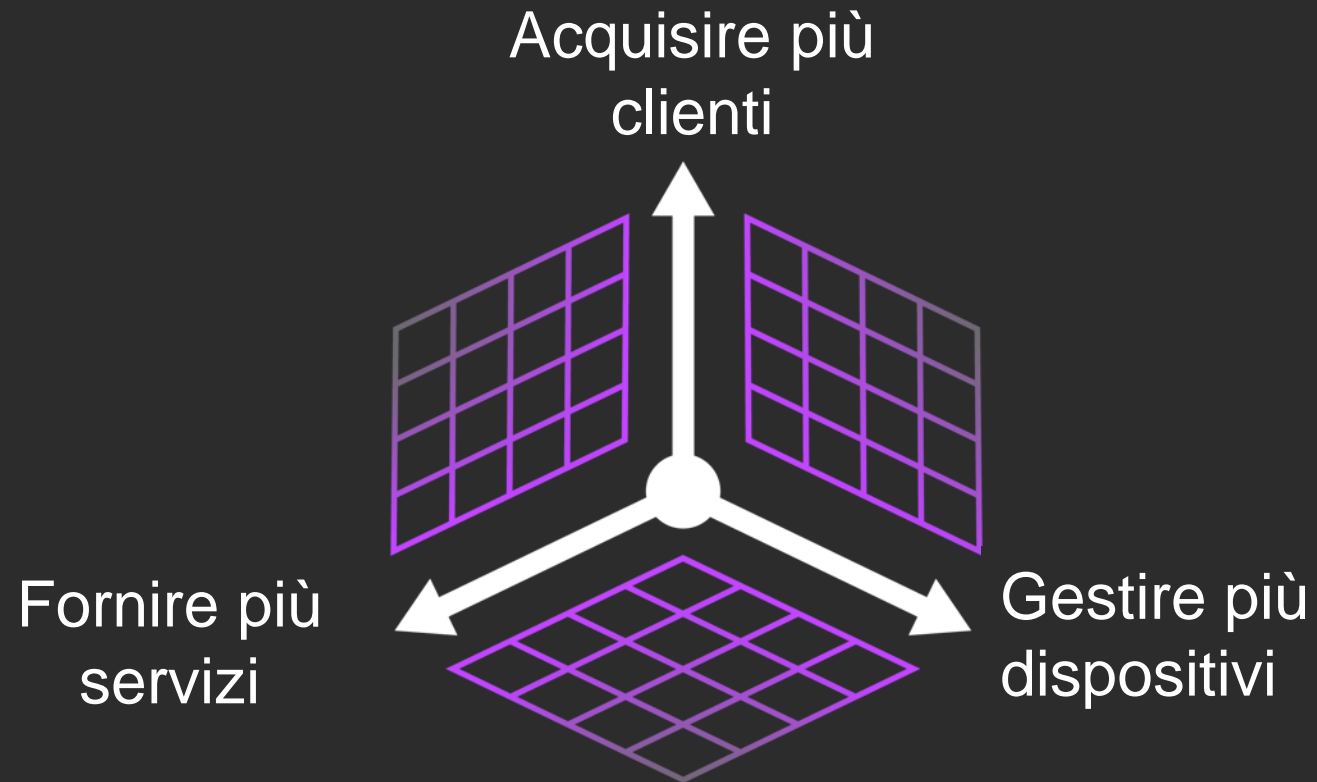


Growth Strategists

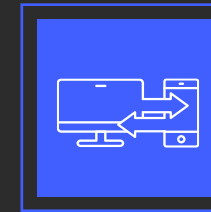


Community

Gestire di più



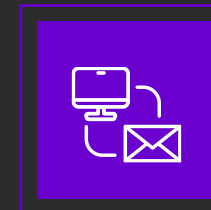
Apple®



Microsoft Intune®



Cisco® Meraki®



Microsoft 365™

Fate vostra la conversazione sul rischio

La sicurezza essenziale si è allargata

- AV
- EDR
- Patch
- Firewall
- Backup

+

- Mail protection
- Advanced web protection
- Password management
- EDR with rollback
- Recovery testing

+

- User training
- Pen testing

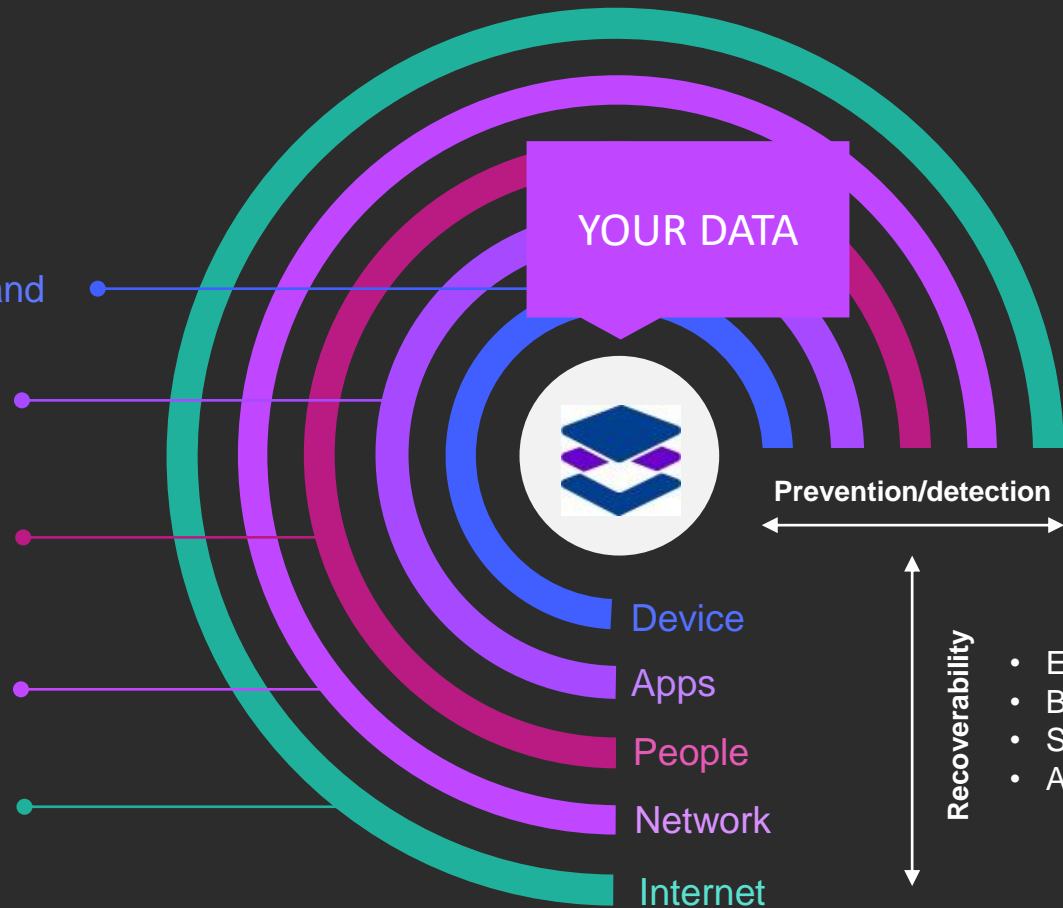
Antivirus and
Endpoint Detection and
Response

Patch Management

User Training
Password
Management
2FA/MFA

Endpoint Firewall

Mail Protection
Advanced Web
Protection



Prevention/detection

Recoverability

- EDR rollback
- Backup/restore
- Standby systems
- Automated testing

Rendi Scalabile la tua fornitura di servizio

Do More with Less

“ Con Automation Manager, è sorprendentemente facile creare degli script e questo è un grande aiuto per i nostri tecnici di supporto di primo e secondo livello. ”

- Oliver Kaspar, Cofounder, Softbox



Potenzia I tecnici di 1° e 2° livello con l'automazione

- No coding required
- 100+ out-of-the box, drag-and-drop automation scripts with 400+ objects



Riutilizzare invece di ricostruire

- Natively integrates Powershell®
- Bring your own scripts



Consigli e risorse dagli esperti

- Automation boot camps, training, and office hours
- Automation Cookbook with 450+ policies

Grow with World-Class Resources

“ N-able is taking the time to invest in what I need to **keep taking my business to the next level**...it's great to see this included in my partnership and not a nickel-and-dime experience. ”

Lisa Niekamp-Urwin, President and CEO,
Tomorrow's Technology Today

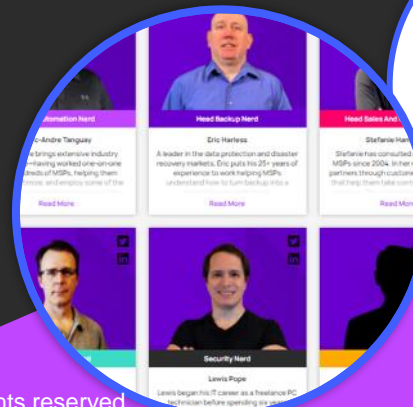
N-ABLE™
Partner Success

N-ABLE™
Community

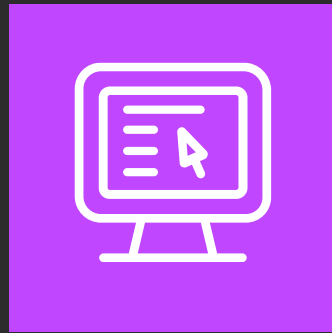
MSP INSTITUTE

N-ABLE
MarketBuilder

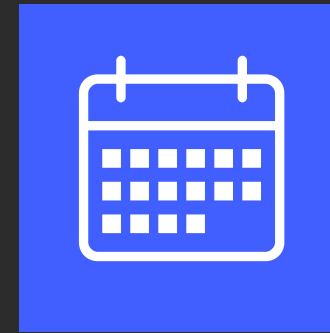
HEAD NERDS



Let's Get Started



Download a trial
and get hands-on



Schedule a technical
evaluation and setup with
a sales engineer

Thank You

